

# BORN TO EST. 2021





## BORN TO RIVAL

We don't have clients. We have partners. Collaborators.

We take pride in delivering pro-quality athletic game wear to all who entrust us to outfit their organization and fanbase. You might not be a pro, but you'll look and feel like one. Welcome to Rival.

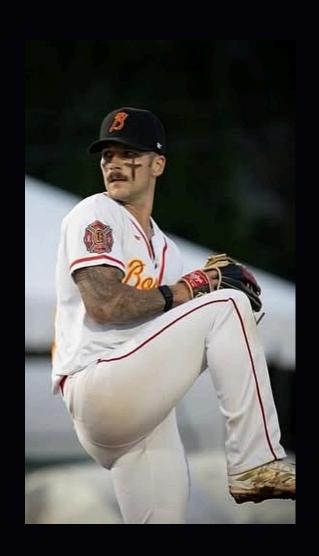
-Matt Benoliel, CEO of Engine Athletics LLC & Rival
Sports Co.





## BORN TO RIVAL REGIONAL REGIONA











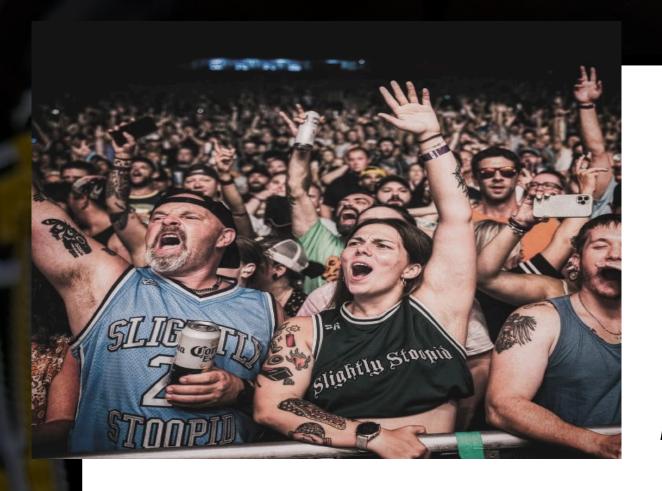
**BASEBALL** 

**BASKETBALL** 

**FOOTBALL (2025)** 

HEADWEAR

& MORE



## ENGINEERED. COLLABORATIVE. TRUSTED.

Rival Sports Company, a division of **Engine Athletics, LLC** has taken a painstaking path to growth within the sports apparel industry, focusing on quality over quantity, and service over profit.

Rival has developed into a premier athletic partner for hundreds of organizations across not only the sports landscape, but the music industry as well. Our solution manages all facets related to the customer experience, taking the burden off the team's management.

#### **Our Partners & Collaborators**























## THE DESIGN PROCESS

Rival will create, alter, or augment association branding. Working with **our in-house professional design team** to make every **association**'s branding come to life.

We attend to every detail of every product. Beginning with our Custom Team Intake Form to collect essential information, existing assets, and inspirational images, we create elevated design options for review.

We then refine specific designs for each piece of equipment and apparel until **perfection**.

Look like a pro... feel like a pro.



## SIZING & FITTING

We offer full-fitting sets for in-person fitting of every player to ensure that every family can order the correct sizes for each piece of gear or apparel. Players should try on jerseys, shorts, hoodies, ect to ensure proper fit if needed.

We also offer simple and clear sizing tools for all of our apparel options through our website.

Players come in a variety of shapes and sizes for it is imperative that they take advantage of the tools we provide to ensure they look and feel like the pros.



## THE ORDER PROCESS

1

#### **DESIGN & PRODUCT APPROVAL**

Once the design has been finalized via email/ text or otherwise specified, we finalize and get approval for specific product offerings in the custom team store, if requested.



#### **ORDER AUDITING**

After your custom team store closes, we audit the entire order file for potential issues (sizing, spelling, numbers, ect,)

2

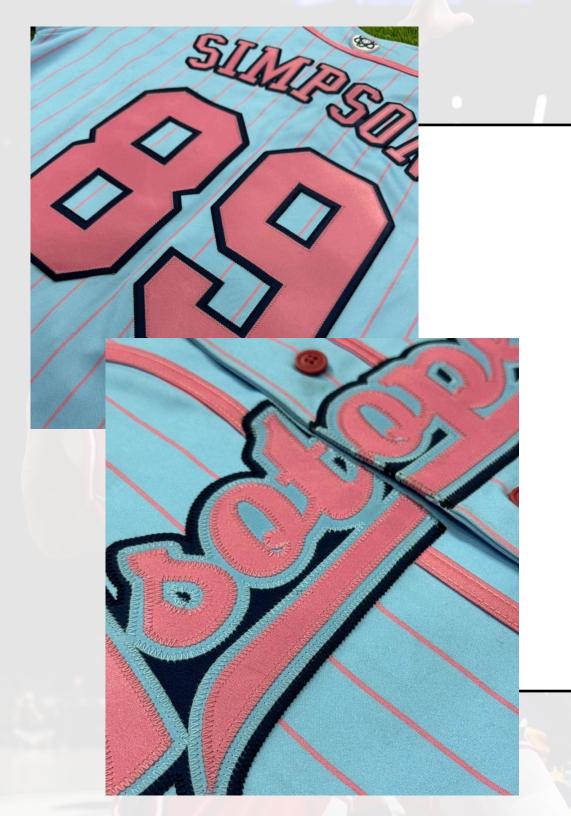
#### **CUSTOM TEAM STORE**

We load all product into your Custom Team Store for review and approval. We set open and close dates for the order window and share with families.



#### **FINAL ORDER**

You receive a fully-audited final order file for approval before we send to production.



## **PRODUCTION**

*Rival* sends the approved final design and production files with the approved final order to our manufacturing team.

Rival production teams agree to **rigid QA/QC terms and timelines** to ensure an **on-time** and **accurate** delivery of equipment and apparel.

Rival production teams update our internal order tracking software so that we are able to **communicate** order status in **real time** to teams and associations.

#### **FUFILLMENT**

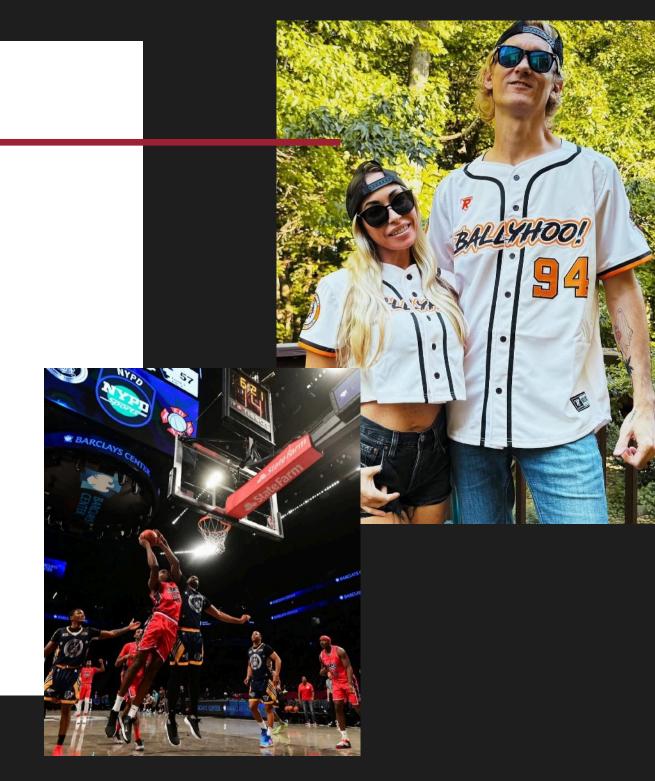
Rival will handle all order fulfillment and distribution:

- Team Store Sales
- Fundraisers
- Bulk Orders (to the organization)

Every team and association will have their goods delivered **directly to the home** or each customer with careful attention paid to order **accuracy** and **timeliness**.

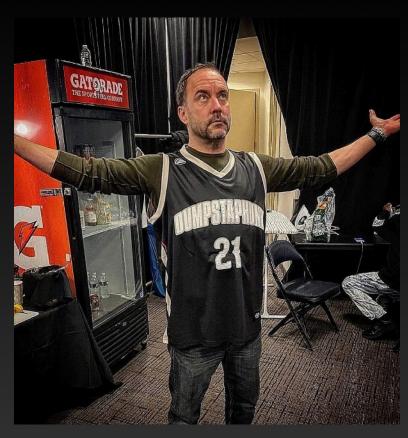
As careful as we are to ensure accuracy, there are potential issues that arise that may need to swiftly remedy. Accidents happen, and we are prone to them as any company is.

Whatever the issue or case may be, we will communicate directly, professionally and do whatever is possible to remedy the situation to a **successful conclusion**.



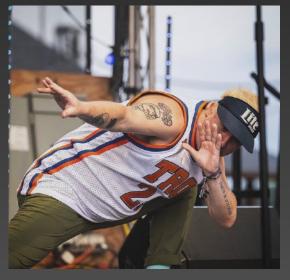




















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